



Autism Behavioural Intervention | **ABIA**  
ASSOCIATION

# 2010 Annual Report

(& Audited Financials)

**Autism Behavioural Intervention Association**

**November 2010**

[ABN: 85 182 741 277]

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## Committee of Management

|                      |                        |
|----------------------|------------------------|
| President .....      | David J O’Callaghan SC |
| Vice President ..... | Jane Simon             |
| Secretary .....      | Odette Wan             |
| Treasurer .....      | Wendy Kozica           |
| General Member.....  | Melissa Fletcher       |
| General Member.....  | Ann-Marie Russell      |
| General Member.....  | Karen McKinnon         |
| General Member.....  | Mary Muirhead          |
| General Member.....  | Megan Basser           |

## Acronyms

|               |  |
|---------------|--|
| ASD .....     | Autism Spectrum Disorder   |
| ABA.....      | Applied Behaviour Analysis   |
| ABIA.....     | Autism Behavioural Intervention Association                              |
| CBT .....     | Cognitive Behavioural Therapy  |
| FaHCSIA ..... | Department of Families, Housing, Community Services & Indigenous Affairs |
| HCWA .....    | Helping Children with Autism   |
| IT .....      | Information Technology   |

## President's Report

In 2010 the ripples of the Global Financial Crisis continued to impact the non-profit and philanthropic sectors. With its Annual Operating Plan in place, and by continuing to closely monitor income and expenses, ABIA was well placed to weather this difficult period. The end of year financial result, a surplus of \$57,179, is evident of our organisation's robust management.

Over the past 12 months ASD continued to gain significant attention. Much of this focus followed on from the Federal Government's (2008) *Helping Children with Autism Package*, and the State Government's (2009) *Autism State Plan*.

As many of you would be aware, the Federal Government package provides \$12,000 in funding to families with an ASD child. This is to be used from diagnosis through to seven years of age. This national early intervention measure, now in its second year of delivery, has clearly and formally shed light on Autism and its individual and community challenges.

While ABIA acknowledges and commends the Government's package, we stand alongside families and service providers in stating that \$12,000 during a child's first seven years is nowhere near indicative of the medical, remedial and therapeutic costs incurred by ASD families. Importantly, and as many families regularly point out, Autism does not magically cease on a child's seventh birthday. The Government's focus on early intervention leaves school aged children and their families to fend for themselves.

Much media focus has also been given to Autism in 2010 with a number of articles citing (and questioning) the increasing prevalence rate of ASDs. Centrelink data now shows that approximately one in 160 Australian children experience an ASD. In Victoria alone this equates to some 7,384 children (ABS 2008), the majority of whom are school-aged. With the number of children expected to increase by 38% over the next five decades, we must continue to work collaboratively to raise awareness and advocate for improved services.

In 2010 ABIA proudly celebrated 14 years of service to Victorian families, carers and professionals working with ASD children. We continued to develop and deliver a range of quality behavioural and applied-behavioural training programs. In the next 12 months our core program—the highly sought after ABA therapy—will gain industry accreditation. ABIA will be the sole holder of accreditation in Victoria, something that repositions and re-grounds our organisation as *the* peak industry body for applied behavioural treatments.

I take this opportunity to thank the ABIA Committee of Management for their ongoing support for the organisation and for their positive contribution to my role as President.

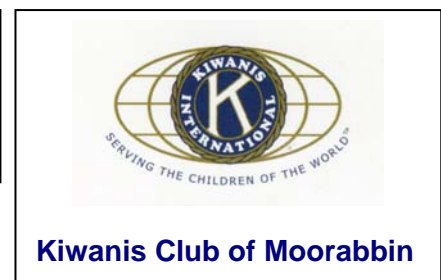
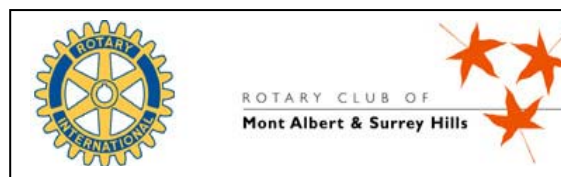
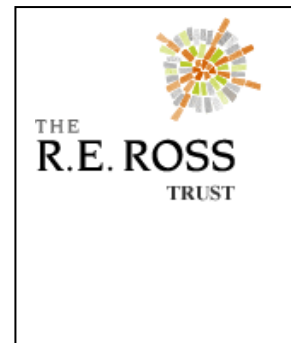
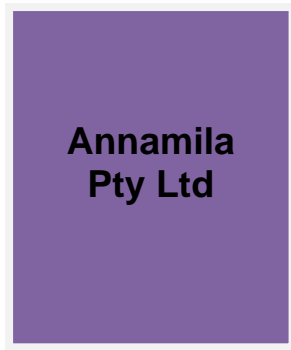
Similarly, a formal thank you is extended to our donors and sponsors (listed on Page 4). Through major gifts and philanthropic grants, ABIA's reach is significantly furthered. As an organisation we are grateful for the opportunities that these funds provide.

**David O'Callaghan**



## Sponsors and Donors

ABIA takes this opportunity to say thank you to our supporters. Donations of time, money and equipment enable us to provide our services and extend our community reach.



Alan Kozica  
Wendy Kozica  
Debbie Dadon  
Bridgewater  
Associates  
Joseph Santa Maria  
David O'Callaghan  
Sally Green  
Jacques Duff

Pam Langford  
Sue-Hing Marcun  
Marcus O'Callaghan  
Slavko Peraic  
Tanya Bebic  
Essie Nestadd  
Jan Clark  
Larissa Lyndon  
Linda Brand

Angelik Kiepas  
Maria Mandarano  
Jillian Young  
Marcelle Hall  
Donna Caniglia  
George Raleski  
Rosie Filipovic  
Greg Mathews  
Jenny Goulding

## Business Manager's Report

Over the past 12 months, ABIA continued to provide quality education, training, information, and support to families and professionals working with ASD children. The calibre of our programs is evident in feedback from participants, and in the number of parents and professionals who return to participate in newly developed seminars and workshops.

In 2010 our core program, ABA Therapy Training, continued to attract parents, professionals and educators and we are delighted that 156 persons graduated from 39 days training.

In conjunction with industry experts and a number of high profile service providers, ABIA is currently entering the final phase of industry accreditation for our ABA training program. The accreditation, combined with ABA's strong and existing evidence base, will significantly raise the profile and viability of ABA therapy as a treatment option for ASD children and families. Like the FaHCSIA approval gained by ABIA last year for a number of our courses, ABA accreditation will add significantly to our reputation.

Service providers continued to be invaluable to ABIA during the 2010 financial year. Notably, key stakeholders from Learning for Life, Autism Partnership, Behaviour Change, and Integrated Education and Communication eagerly and voluntarily assisted ABIA when called upon and often at short notice. We are most grateful for their support. Regular service provider meetings aided industry communication and our organisation's strategy. These meetings identified service delivery gaps and family and community needs and ABIA is now working conscientiously to create appropriate programs.

ABIA membership remained steady over the 12 months to 30 June. The quarterly newsletter continued to support members and be a sought after resource providing the latest information on industry events, research and training. Our resource library, which has a collection of 453 Autism related resources, also remained popular. However, after 14 years community service we acknowledge that the collection is somewhat aged and dated. We are currently working to improve and replenish this collection as a value-add for members. The Rotary Club Mont Albert/Surrey Hills (MASH), the Kiwanis Club Moorabbin, and the Inger Rice Foundation generously kicked off this campaign earlier in the year.

ABIA was also fortunate to be supported by a small but dedicated team of professionals: our Administrator, Anita O'Flynn, our Bookkeeper, Berry Lasarow, and our Communications Officer, Peggy Hailstone. These personnel give above and beyond their required hours to ensure that timelines and deadlines are met, programs and projects are professionally delivered, and families and carers are able to access timely support and resources. Our staff work was aided by an IT upgrade made possible by funding from Annamila. This upgrade included four new desktop computers, a laptop computer, new cable networking, and a revised website. It has significantly increased our professionalism and day-to-day operational capability.

As we move into 2011, ABIA is in the process of developing a number of exciting projects and innovative courses. Watch out for *Cool Calm and In Control* (anxiety management for 10-18 year old ASD children), and our *CountryLink* project, which will see delivery of a seminar series in regional Victoria.

**Susie Pavey**



## Our Programs

ABIA continued to offer its **regular and known programs** throughout the 2010 financial year. These included *Serenity Now*, *Parenting with Confidence*, *Making it Work*, and *How Not to Lose My Cool*. Ranging from three days intensive support, to two-hour sessions held over six weeks, these courses focussed on behaviour management, anxiety, and classroom tactics (for teachers and integration aides).

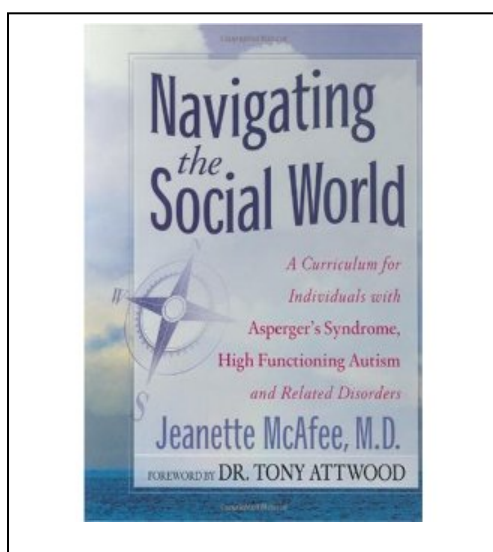
Due to popular demand our three day **ABA training program** continued to be delivered on a monthly basis and twice in November and December. Over the course of the year 156 parents, educators, therapists and caregivers attended. ABIA congratulates all participants on their achievement. In the coming six months—with a few small tweaks and the inclusion of some new material—this course will gain industry accreditation. This will position ABIA as the sole accredited provider of ABA training in Melbourne. New in 2010 was the trial delivery of this course in regional Victoria (Bendigo). This was an outstanding success and one we aim to replicate in 2011.

While ABA training will remain our core program we are also planning (funding pending) to release Level II ABA training in 2011. This practical and hands on course will support the core course and practically extend participants' capacity to assist ASD children and families. Feedback from core course participants and service providers is that this training is eagerly needed.

**A highlight late last year** was the Australian visit and one day workshop delivered by renown ASD expert Jeanette McAfee MD. Dr McAfee is a physician and the mother of a high functioning ASD child. She is internationally recognised for her work in developing social-emotional skills training programs and is the author of the best selling (2002) *Navigating the Social World: A Curriculum for Individuals with Asperger's Syndrome, High Functioning Autism, and Related Disorders*.

Just over 100 people attended this workshop at Monash University. Throughout the talk Dr McAfee covered a variety of social and emotional skills and attendees were shown techniques to blend elements of CBT, ABA therapy, theatre arts and standard education techniques. Copies of Dr McAfee's Queensland presentation (similar content) can be ordered through our organisation.

**Professional Development** remained high on our agenda this year with delivery of five ASD workshops to three Melbourne schools: Mornington Primary, Mount St Joseph College and St Mary's Primary. Over 100 teachers and aides took part and consistently the feedback was that our educators need more support and up-skilling to better assist their ASD students.



**ABA information sessions** continued to run on a two monthly basis. These sessions were well attended and provided a great opportunity for ABIA to present to parents with a newly diagnosed ASD child. As many parents will agree, sorting through the minefield of available information is half the battle in learning how to manage and best support your child.

## What is ABA Therapy?

ABA is an evidence-based, intensive education therapy for children with an ASD. It is scientifically proven to be effective and is the preferred method of treatment for ASDs in the United States, the United Kingdom, Canada, Europe ... and increasingly in Australia!

ABA helps children develop their social, academic, self-help and behavioural skills; skills needed to interact with others and to cope with the challenges of everyday life. Central to this form of therapy is the understanding of Antecedents, Behaviours and Consequences (*the ABCs*) experienced and enacted by the ASD sufferer. ABA therapy takes the form of a highly structured program designed to meet the individual requirements of each child, while building the foundations for life-long learning.

Formulated by the late Dr Ivan Lovaas, ABA is both an early intervention measure and a treatment. It employs established principles of learning to bring about positive behavioural changes. Using ABA therapy in an intensive manner, Dr Lovaas' original research found that pre-school aged children with an ASD were able to achieve normal educational and intellectual function and many became indistinguishable from their peers.

ABA therapy is also a home-based program. The program involves therapists working one-on-one with the ASD child for many hours per week (25 hours is the recommended minimum). ABA therapists are supervised by program supervisors—ABA service providers who are also qualified psychologists—who design individual programs appropriate for each ASD child.

An ABA program typically focuses on all areas of the ASD child's development including communication (verbal and non-verbal), play, self-help, fine and gross motor skills, and academic skills. The ABA program also addresses problematic behaviours including self-injury, tantrums, and socially inappropriate behaviour.

ABA programs are generally aimed at children aged two to six years of age. This does not mean ABA is not effective for older children, adolescents or adults, just that the earlier the access the better the outcomes.

The role of parents in the ABA program is crucial in terms of the child's progress. Parents need to be aware and fully informed about all areas of the program so they can help their child generalize and apply learnt skills to everyday life situations.

Many parents undertake ABA training so they can participate in their child's therapy or contribute in a therapeutic capacity to their child's learning and development. This helps immensely with providing an understanding of the ABA framework, and simultaneously reduces program costs. The most important aspect of the parent's involvement is keeping track of their child's learning and achievements, and encouraging them to use new skills outside formal therapy time.

Importantly, ABA therapy is one of the few therapies for treating autism spectrum disorders that has been subjected to rigorous scientific evaluation. Its positive results and potential outcomes have been published in world-recognised journals of psychology, psychiatry and medicine. Or as one ABA mum says (Page 8 of this report), ABA is the *Ants Pants* of Autism treatment!

## ABA – It's the *Ants Pants* of Autism Training

In August 2009, regional Victorian Mum, Suzanne Vesty, attended ABIA's three day ABA training course. Suzanne explains that the course appealed to her because it is designed for parents, professionals or anyone looking to broaden their understanding of the social, behavioural and communicative challenges facing children (and families) with an ASD. In November this year ABIA followed up with Suzanne to see how ABA has impacted her family.

### **How has ABA therapy assisted you and your family?**

ABA became a part of my household just over a year ago. Life has changed SO POSITIVELY in that time. My children are learning new and exciting behaviours all the time. Before ABA they struggled immensely with learning new tasks and behaviours but since my discovery of ABA they are coming along in leaps and bounds. My children are now well adjusted and happy children.

### **How often are you using ABA?**

ABA has become second nature and I am using it each and every day. Through the ABA course you learn that every situation can become a teaching and learning one. 'Incidental learning and teaching' is a common everyday occurrence at my home. More structured learning occurs when I am teaching a very new behaviour. Star charts are used and reward systems are imperative in our household.

### **How old is your child that has Autism? How has ABA helped?**

I have two amazing boys with Autism. One is seven years old and the other is five years old. Since completing this course in August 2009 the boys can dress themselves, communicate more, engage in activities for longer, share, eat with utensils, eat more variety, write and draw holding a pencil correctly ... and the list goes on and on. Every day is a positive work in progress, and the future is EXCITING!!

### **What do you see as the core or heart of an ABA program?**

ABA creates a learning foundation which allows your child to grow at their own pace in a happy environment, with every little step, being a positive, enjoyable and exciting part of their life journey.

### **What does ABA offer that other programs don't?**

ABA teaches positive behaviours using completely positive techniques. It is a no pressure way of learning that creates a fantastic foundation for all other learning systems. In short, it's the 'Ants Pants'!

### **What would you say about ABA therapy to other parents with an ASD child?**

Learning about Autism is an overwhelming, massive journey. I have taken something from every learning technique and informative data I could get my hands on. BUT the most precious and useful step I have taken on this journey was completing the ABA course.

Words cannot explain the impact ABA has had on my beautiful boys and family. Every day I am seeing new positive behaviours and watching them learn. As a parent trying to offer the best avenues for a bright and happy future for my children, what more could I want! I cannot recommend ABA highly enough!



**Suzanne Vesty**

## Financials - Audit Certificate

R J Keys Accounting  
Consultancy

**R J Keys FCPA,BA,CIA**  
PRINCIPAL

**7/24 Albion Rd**  
**GLEN IRIS VIC 3146**

**Phone: 9885 3122**  
**email: lily6@ozemail.com.au**

To Members of Autism Behavioural Intervention Association Inc.

Independent Auditors Report 2009/2010.

### Scope

I have concluded my audit report of the Autism Behavioural Intervention Association Inc. for the year ended 30<sup>th</sup> June 2010 . The purpose of the audit requires me to express an opinion on these accounts to the members of the association. In order to achieve this objective I have conducted my audit in accordance with Australian Accounting Standards so I could arrive at an opinion as to whether these accounts are free of material misstatement. My procedures included examination on a test basis of evidence of amounts supporting the accounts and their disclosures in the accounts. Consideration of any estimates as to their reasonableness as well as the operating system of accounting controls, were examined.

These procedures have enabled me to form an opinion as to whether in all material respects these accounts are presented fairly in accordance with Australian concepts and standards to present a view which is consistent with my understandings of the Association's financial position and the results of its operations for the year. The audit opinion expressed in this report has been formed on the above basis.

### Opinion

In my opinion the Statement of Assets and Liabilities and the Income and Expenditure Statements give a true and fair view ,in accordance with statements of accounting concepts and applicable standards , of the financial position of the Autism Behavioural Intervention Association, as at 30<sup>th</sup> June 2010, and the results of its operations for the year then ended.

  
R .J .Keys FCPA  
Auditor

## Financials – Profit & Loss

1:02 PM  
16/11/10  
Accrual Basis

### Autism Behavioural Intervention Association Inc. Profit & Loss Prev Year Comparison July 2009 through June 2010

|  | Jul '09 - Jun 10  | Jul '08 - Jun 09   |
|--|-------------------|--------------------|
| Ordinary Income/Expense                |                   |                    |
| Income                                 |                   |                    |
| 10000 · Income                         | 58,390.13         | 37,665.12          |
| 10200 · Other Income                   | 118,585.07        | 149,641.21         |
| 10355 · Psychology Service-Counselling | 1,066.50          | 1,661.45           |
| 10375 · Rental of Training Rooms       | 395.45            | 0.00               |
| 10379 · Cards                          | 231.81            | 730.00             |
| 10400 · Workshops and Other Programs   | 8,853.54          | 94.91              |
| <b>Total Income</b>                    | <b>187,522.50</b> | <b>189,792.69</b>  |
| Expense                                |                   |                    |
| 5010 · Accountancy Fees                | 181.82            | 181.82             |
| 5020 · Advertising                     | 1,342.74          | 604.54             |
| 5040 · Bank Charges                    | 953.72            | 1,173.60           |
| 5050 · Bookkeeping Fees                | 2,385.00          | 3,645.00           |
| 5052 · Business Development            | 31,900.00         | 26,550.00          |
| 5055 · Committee expenses              | 259.93            | 136.66             |
| 5060 · Computer Expenses               | 0.00              | 2,821.36           |
| 5065 · Consulting                      | 3,911.59          | 20,232.00          |
| 5070 · Contractors                     | 12,068.75         | 65,052.50          |
| 5080 · Depreciation                    | 4,352.27          | 3,370.00           |
| 5082 · Electricity                     | 1,161.28          | 834.00             |
| 5087 · Grant Expenses                  | 2,120.94          | 0.00               |
| 5100 · Insurance                       | 4,499.94          | 4,615.33           |
| 5110 · Internet                        | 259.00            | 1,143.89           |
| 5120 · Newsletters                     | 91.27             | 405.04             |
| 5130 · Office of Fair Trading          | 40.90             | 39.70              |
| 5150 · Postage                         | 537.51            | 767.44             |
| 5160 · Professional development        | 0.00              | 81.82              |
| 5180 · Reimbursed Expenses             | 0.00              | 331.03             |
| 5185 · Refreshments                    | 336.01            | 374.71             |
| 5190 · Rent & Rates                    | 42,056.21         | 35,915.15          |
| 5195 · Repairs & Maintenance           | 156.40            | 3,162.18           |
| 5200 · Resource Centre                 | 107.27            | 462.69             |
| 5205 · Salary - B Lasarow              | 772.50            | 0.00               |
| 5212 · Salary Sacrifice                | 9,600.00          | 0.00               |
| 5220 · Stationery                      | 1,763.90          | 3,237.61           |
| 5235 · Subscriptions                   | 250.00            | 1,043.50           |
| 5240 · Sundry Expenses                 | 2,670.76          | 5,083.50           |
| 5250 · Superannuation                  | 1,505.47          | 0.00               |
| 5270 · Telephone                       | 2,388.58          | 3,341.19           |
| 5280 · Travel - Reimbursements         | 50.00             | 283.52             |
| 5305 · Water                           | 0.00              | 85.50              |
| 5320 · Workers Compensation            | 2,619.19          | 1,183.94           |
| 6560 · Payroll Expenses                | 0.00              | 38,481.75          |
| <b>Total Expense</b>                   | <b>130,342.95</b> | <b>224,640.97</b>  |
| <b>Net Ordinary Income</b>             | <b>57,179.55</b>  | <b>(34,848.28)</b> |
| <b>Net Income</b>                      | <b>57,179.55</b>  | <b>(34,848.28)</b> |

## Financials - Balance Sheet

1:04 PM  
16/11/10  
Accrual Basis

### Autism Behavioural Intervention Association Inc. Balance Sheet Prev Year Comparison As of June 30, 2010

|  | Jun 30, 10               | Jun 30, 09               |
|--|--------------------------|--------------------------|
| <b>ASSETS</b>                          |                          |                          |
| <b>Current Assets</b>                  |                          |                          |
| <b>Chequing/Savings</b>                |                          |                          |
| 64100 · ANZ Bank V2 Plus Savings       | 169,554.76               | 123,543.14               |
| 64200 · ANZ Bank #3540 57442           | 11,175.49                | 9,300.18                 |
| 64500 · Petty Cash                     | 58.60                    | 223.90                   |
| <b>Total Chequing/Savings</b>          | <u>180,788.85</u>        | <u>133,067.22</u>        |
| <b>Accounts Receivable</b>             |                          |                          |
| 65000 · Accounts Receivable            | 895.40                   | 1,550.40                 |
| <b>Total Accounts Receivable</b>       | <u>895.40</u>            | <u>1,550.40</u>          |
| <b>Other Current Assets</b>            |                          |                          |
| 65200 · Deposits                       | 10,142.11                | 10,073.23                |
| 65400 · Undeposited Funds              | 1,050.00                 | 600.00                   |
| 65500 · Prepayments                    | (4,545.45)               | 200.00                   |
| 65550 · Withholding Tax                | 9.00                     | 9.00                     |
| <b>Total Other Current Assets</b>      | <u>6,655.66</u>          | <u>10,882.23</u>         |
| <b>Total Current Assets</b>            | <u>188,339.91</u>        | <u>145,499.85</u>        |
| <b>Fixed Assets</b>                    |                          |                          |
| 73000 · Photocopier                    | 1,410.00                 | 2,349.00                 |
| 74000 · Computer Equipment             | 4,695.00                 | 1,049.00                 |
| 74005 · Fax                            | 30.00                    | 50.00                    |
| 75000 · Library                        | 960.00                   | 1,129.00                 |
| 75050 · Telephone System               | 976.00                   | 1,220.00                 |
| 76000 · Furniture & Fittings           | 3,712.00                 | 4,241.00                 |
| 77000 · Low Value Pool                 | 0.00                     | 0.00                     |
| <b>Total Fixed Assets</b>              | <u>11,783.00</u>         | <u>10,038.00</u>         |
| <b>TOTAL ASSETS</b>                    | <u><b>200,122.91</b></u> | <u><b>155,537.85</b></u> |
| <b>LIABILITIES</b>                     |                          |                          |
| <b>Current Liabilities</b>             |                          |                          |
| <b>Accounts Payable</b>                |                          |                          |
| 2000 · Accounts Payable                | 3,889.74                 | 12,153.06                |
| <b>Total Accounts Payable</b>          | <u>3,889.74</u>          | <u>12,153.06</u>         |
| <b>Other Current Liabilities</b>       |                          |                          |
| 2020 · Income Received in Advance      | 0.00                     | 6,607.64                 |
| 2060 · Payroll Liabilities             | 0.00                     | (491.23)                 |
| 2081 · Salary Sacrifice-EntertainAndre | 0.00                     | 6.24                     |
| 2082 · Salary Sacrifice-EntertainFross | 0.00                     | (120.00)                 |
| 2083 · Salary sacrifice Frossa Visa    | 0.00                     | (594.23)                 |
| 2090 · Special GST Clearing            | (25.68)                  | (25.21)                  |
| 2095 · Tax Payable GST                 | 399.73                   | (874.01)                 |
| 2100 · Superannuation Provision        | 0.00                     | 196.02                   |
| <b>Total Other Current Liabilities</b> | <u>374.05</u>            | <u>4,705.22</u>          |
| <b>Total Current Liabilities</b>       | <u>4,263.79</u>          | <u>16,858.28</u>         |
| <b>TOTAL LIABILITIES</b>               | <u><b>4,263.79</b></u>   | <u><b>16,858.28</b></u>  |
| <b>NET ASSETS</b>                      | <u><b>195,859.12</b></u> | <u><b>138,679.57</b></u> |
| <b>EQUITY</b>                          |                          |                          |
| 1110 · Retained Earnings               | 31,793.13                | 66,641.41                |
| 3000 · Opening Bal Equity              | 106,886.44               | 106,886.44               |
| Net Income                             | 57,179.55                | (34,848.28)              |
| <b>TOTAL EQUITY</b>                    | <u><b>195,859.12</b></u> | <u><b>138,679.57</b></u> |

## Financials – Profit & Loss (detail)

2:00 PM  
10/11/10  
Accrual Basis

**Autism Behavioural Intervention Association Inc.**  
**Profit & Loss**  
July 2009 through June 2010

|   | Jul '09 - Jun 10 |
|---|------------------|
| Ordinary Income/Expense                   |                  |
| Income                                    |                  |
| 10000 · Income                            |                  |
| 10100 · Special Programs                  |                  |
| 10110 · How Not to Lose My Cool           |                  |
| 10111 · Income                            | 2,480.00         |
| 10112 · Expenses                          | (1,425.69)       |
| Total 10110 · How Not to Lose My Cool     | 1,054.31         |
| 10120 · Intensive Behaviour Manage        |                  |
| 10121 · Income                            | 8,200.00         |
| 10122 · Expenses                          | (3,780.00)       |
| Total 10120 · Intensive Behaviour Manage  | 4,420.00         |
| 10170 · Making it Work                    |                  |
| 10171 · Income                            | 11,290.90        |
| 10172 · Expenses                          | (8,875.65)       |
| Total 10170 · Making it Work              | 2,415.25         |
| 10180 · Parent Education Program          |                  |
| 10181 · Income                            | 3,144.00         |
| 10182 · Expenses                          | (1,075.39)       |
| Total 10180 · Parent Education Program    | 2,068.61         |
| 10183 · Serenity Now                      |                  |
| 10183a · Income                           | 1,080.00         |
| 10183b · Expenses                         | (1,118.24)       |
| Total 10183 · Serenity Now                | (38.24)          |
| 10185 · Social Skills Program             |                  |
| 10187 · Expenses                          | (495.00)         |
| Total 10185 · Social Skills Program       | (495.00)         |
| 10190 · Therapist Training Program.       |                  |
| 10191 · Income                            | 70,332.46        |
| 10192 · Expenses                          | (21,367.26)      |
| Total 10190 · Therapist Training Program. | 48,965.20        |
| Total 10100 · Special Programs            | 58,390.13        |
| Total 10000 · Income                      | 58,390.13        |
| 10200 · Other Income                      |                  |
| 10210 · Advertising                       | 2,813.19         |
| 10250 · Bequests and Donations            |                  |
| 10251 · Donations                         | 97,378.72        |
| Total 10250 · Bequests and Donations      | 97,378.72        |
| 10255 · Book Sales                        |                  |
| 10256 · Income - A Work In Progress       | 700.00           |
| 10256a · Expenses                         | (800.00)         |
| 10257 · Angel - Income                    | 18.18            |
| 10258a · Expenses - Verbal Behaviour      | 90.91            |
| Total 10255 · Book Sales                  | 9.09             |
| 10300 · Interest received                 |                  |
| 10302 · ANZ Savings Account               | 3,064.62         |
| 10303 · ANZ Cheque Account                | 34.67            |
| 10305 · Macquarie Bank                    | 68.88            |
| Total 10300 · Interest received           | 3,168.17         |
| 10335 · Membership                        |                  |
| 10336 · Organisation                      | 831.82           |
| 10337 · Parents                           | 7,317.84         |
| 10338 · Professional                      | 1,163.67         |
| 10340 · Students & Therapists             | 2,413.71         |
| 10341 · Therapists                        | 368.19           |
| Total 10335 · Membership                  | 12,095.23        |
| 10345 · Miscellaneous Income              | 6.77             |
| 10350 · Presentations                     |                  |

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**Autism Behavioural Intervention Association Inc.**  
**Profit & Loss**  
July 2009 through June 2010

|  | Jul '09 - Jun 10  |
|--|-------------------|
| 10351 · Income                                       | 3,030.00          |
| 10352 · Expenses                                     | (66.64)           |
| <b>Total 10350 · Presentations</b>                   | <b>2,963.36</b>   |
| 10200 · Other Income - Other                         | 150.54            |
| <b>Total 10200 · Other Income</b>                    | <b>118,585.07</b> |
| 10355 · Psychology Service-Counselling               | 1,066.50          |
| 10375 · Rental of Training Rooms                     | 395.45            |
| 10379 · Cards  |                   |
| 10380 · Xmas Cards                                   |                   |
| 10381 · Income                                       | 45.45             |
| <b>Total 10380 · Xmas Cards</b>                      | <b>45.45</b>      |
| 10385 · Greeting Cards                               |                   |
| 10386 · Income                                       | 168.18            |
| 10385 · Greeting Cards - Other                       | 18.18             |
| <b>Total 10385 · Greeting Cards</b>                  | <b>186.36</b>     |
| <b>Total 10379 · Cards</b>                           | <b>231.81</b>     |
| 10400 · Workshops and Other Programs                 |                   |
| 10420 · Jeanette McAfee                              |                   |
| 10421 · Income                                       | 16,540.29         |
| 10422 · Expenses                                     | (10,230.53)       |
| 10423 · DVD - Income                                 | 1,336.36          |
| 10424 · DVD Expenses                                 | (23.07)           |
| <b>Total 10420 · Jeanette McAfee</b>                 | <b>7,623.05</b>   |
| 10502 · Managing Challenging Behaviours              |                   |
| 10503 · Income                                       | 1,000.00          |
| <b>Total 10502 · Managing Challenging Behaviours</b> | <b>1,000.00</b>   |
| 10515 · Regional Woorkshops                          |                   |
| 10516 · Income                                       | 500.00            |
| 10517 · Expenses                                     | (269.51)          |
| <b>Total 10515 · Regional Woorkshops</b>             | <b>230.49</b>     |
| <b>Total 10400 · Workshops and Other Programs</b>    | <b>8,853.54</b>   |
| <b>Total Income</b>                                  | <b>187,522.50</b> |
| <b>Expense</b>                                       |                   |
| 5010 · Accountancy Fees                              | 181.82            |
| 5020 · Advertising                                   | 1,342.74          |
| 5040 · Bank Charges                                  |                   |
| 5041 · Bank Service Charges                          | 20.61             |
| 5042 · Merchant Charges                              | 933.11            |
| <b>Total 5040 · Bank Charges</b>                     | <b>953.72</b>     |
| 5050 · Bookkeeping Fees                              | 2,385.00          |
| 5052 · Business Development                          | 31,900.00         |
| 5055 · Committee expenses                            | 259.93            |
| 5060 · Computer Expenses                             | 0.00              |
| 5065 · Consulting                                    |                   |
| K Kerr   | 1,641.59          |
| O Szymanska  | 2,270.00          |
| <b>Total 5065 · Consulting</b>                       | <b>3,911.59</b>   |
| 5070 · Contractors                                   |                   |
| 5072 · J Seedsman                                    | 1,125.00          |
| 5073 · A O'Flynn                                     | 6,475.00          |
| 5074 · Peggy   | 4,468.75          |
| <b>Total 5070 · Contractors</b>                      | <b>12,068.75</b>  |
| 5080 · Depreciation                                  | 4,352.27          |
| 5082 · Electricity                                   | 1,161.28          |
| 5087 · Grant Expenses                                |                   |
| 5087a · Annamila                                     | 1,506.39          |
| 5087b · Helen MacPherson SmithTrust                  | 614.55            |

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**Autism Behavioural Intervention Association Inc.**  
**Profit & Loss**  
July 2009 through June 2010

|                                      | Jul '09 - Jun 10 |
|--------------------------------------|------------------|
| Total 5087 · Grant Expenses          | 2,120.94         |
| 5100 · Insurance                     |                  |
| 5101 · Association Liability         | 2,331.00         |
| 5102 · General Property              | 349.90           |
| 5106 · Public Liability              | 1,819.04         |
| Total 5100 · Insurance               | 4,499.94         |
| 5110 · Internet                      | 259.00           |
| 5120 · Newsletters                   |                  |
| 5121 · Postage                       | 91.27            |
| Total 5120 · Newsletters             | 91.27            |
| 5130 · Office of Fair Trading        | 40.90            |
| 5150 · Postage                       | 537.51           |
| 5185 · Refreshments                  | 336.01           |
| 5190 · Rent & Rates                  | 42,056.21        |
| 5195 · Repairs & Maintenance         |                  |
| 5196 · Building                      | 146.95           |
| 5195 · Repairs & Maintenance - Other | 9.45             |
| Total 5195 · Repairs & Maintenance   | 156.40           |
| 5200 · Resource Centre               | 107.27           |
| 5205 · Salary - B Lasarow            | 772.50           |
| 5212 · Salary Sacrifice              | 9,600.00         |
| 5220 · Stationery                    | 1,763.90         |
| 5235 · Subscriptions                 | 250.00           |
| 5240 · Sundry Expenses               |                  |
| Assets under \$300 written off       | 90.55            |
| 5242 · Cleaning                      | 1,070.64         |
| 5243 · Dispenser Rental              | 102.73           |
| 5245 · Equipment - Sundry            | 31.82            |
| 5246 · General                       | 5.59             |
| 5247 · Gifts & Flowers               | 50.00            |
| 5267 · Seminars & Courses            | 222.73           |
| 5269 · Staff Amenities               | 11.50            |
| 5240 · Sundry Expenses - Other       | 1,085.20         |
| Total 5240 · Sundry Expenses         | 2,670.76         |
| 5250 · Superannuation                |                  |
| 5251 · Anita O'Flynn                 | 1,435.95         |
| 5252 · Berenice Lasarow              | 69.52            |
| Total 5250 · Superannuation          | 1,505.47         |
| 5270 · Telephone                     | 2,388.58         |
| 5280 · Travel - Reimbursements       | 50.00            |
| 5320 · Workers Compensation          | 2,619.19         |
| Total Expense                        | 130,342.95       |
| Net Ordinary Income                  | 57,179.55        |
| Net Income                           | 57,179.55        |

## Financials - Balance Sheet (detail)

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### Autism Behavioural Intervention Association Inc. Balance Sheet As of June 30, 2010

|  | Jun 30, 10        |
|--|-------------------|
| <b>ASSETS</b>                          |                   |
| Current Assets                         |                   |
| Chequing/Savings                       |                   |
| 64100 · ANZ Bank V2 Plus Savings       | 169,554.76        |
| 64200 · ANZ Bank #3540 57442           | 11,175.49         |
| 64500 · Petty Cash                     | 58.60             |
| Total Chequing/Savings                 | 180,788.85        |
| Accounts Receivable                    |                   |
| 65000 · Accounts Receivable            | 895.40            |
| Total Accounts Receivable              | 895.40            |
| Other Current Assets                   |                   |
| 65200 · Deposits                       | 10,142.11         |
| 65400 · Undeposited Funds              | 1,050.00          |
| 65500 · Prepayments                    | (4,545.45)        |
| 65550 · Withholding Tax                | 9.00              |
| Total Other Current Assets             | 6,655.66          |
| <b>Total Current Assets</b>            | <b>188,339.91</b> |
| Fixed Assets                           |                   |
| 73000 · Photocopier                    |                   |
| 73001 · At Cost                        | 12,680.00         |
| 73002 · Less Accumulated Depreciation  | (11,270.00)       |
| Total 73000 · Photocopier              | 1,410.00          |
| 74000 · Computer Equipment             |                   |
| 74001 · At Cost                        | 12,234.09         |
| 74002 · Less Accumulated Depreciation  | (7,539.09)        |
| Total 74000 · Computer Equipment       | 4,695.00          |
| 74005 · Fax                            |                   |
| 74005a · At Cost                       | 344.64            |
| 74005b · Less Accumulated Depreciation | (314.64)          |
| Total 74005 · Fax                      | 30.00             |
| 75000 · Library                        |                   |
| 75001 · At Cost                        | 3,699.55          |
| 75002 · Less Accumulated Depreciation  | (2,739.55)        |
| Total 75000 · Library                  | 960.00            |
| 75050 · Telephone System               |                   |
| 75051 · At Cost                        | 3,130.83          |
| 75052 · Less Accumulated Depreciation  | (2,154.83)        |
| Total 75050 · Telephone System         | 976.00            |
| 76000 · Furniture & Fittings           |                   |
| 76001 · At Cost                        | 5,891.09          |
| 76002 · Less Accumulated Depreciation  | (2,179.09)        |
| Total 76000 · Furniture & Fittings     | 3,712.00          |
| 77000 · Low Value Pool                 |                   |
| 77001 · At Cost                        | 1,619.99          |
| 77000 · Low Value Pool - Other         | (1,619.99)        |
| Total 77000 · Low Value Pool           | 0.00              |
| <b>Total Fixed Assets</b>              | <b>11,783.00</b>  |
| <b>TOTAL ASSETS</b>                    | <b>200,122.91</b> |
| <b>LIABILITIES</b>                     |                   |
| Current Liabilities                    |                   |
| Accounts Payable                       |                   |
| 2000 · Accounts Payable                | 3,889.74          |
| Total Accounts Payable                 | 3,889.74          |
| Other Current Liabilities              |                   |
| 2090 · Special GST Clearing            | (25.68)           |
| 2095 · Tax Payable GST                 | 399.73            |

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Accrual Basis

**Autism Behavioural Intervention Association Inc.**  
**Balance Sheet**  
As of June 30, 2010

|                                 | <u>Jun 30, 10</u>        |
|---------------------------------|--------------------------|
| Total Other Current Liabilities | 374.05                   |
| Total Current Liabilities       | <u>4,263.79</u>          |
| <b>TOTAL LIABILITIES</b>        | <b><u>4,263.79</u></b>   |
| <b>NET ASSETS</b>               | <b><u>195,859.12</u></b> |
| <b>EQUITY</b>                   |                          |
| 1110 - Retained Earnings        | 31,793.13                |
| 3000 - Opening Bal Equity       | 106,886.44               |
| Net Income                      | <u>57,179.55</u>         |
| <b>TOTAL EQUITY</b>             | <b><u>195,859.12</u></b> |